

Ernst Neumann, Principal

For the past 15 years, Ernst Neumann has served as consultant, trainer, and coach specializing in sales and marketing, change management, and behavioral patterns at the operational level. Ernst has worked with numerous organizations in various industries, providing training and change management to employees to facilitate a smooth transition through reorganizations and post-merger integrations.

Ernst's client list includes many top names in the enterprise market, including MAN AG, Daimler-Chrysler, Tyco Electronics, T-Systems, E.ON, Swisscom, Comparex, Bertelsmann, and German Treuhand Agentur.

As Managing Director of a family-owned oil trading company since 1994, Ernst also brings an in-depth, hands-on level of understanding of the many challenges faced by businesses today, both large and small. This experience has further enriched his ability to identify issues and work with his clients to develop solutions.

Ernst earned an MBA from the University of Coburg Germany and an MA in Philosophy, Psychology, and Education from the University of Bamberg. In addition, he has received training in Transactional Analysis, Character Diagnosis, Body Language, and Graphology. He is also fluent in both German and English.

Ernst has been working with NewLeaf clients since 2000 facilitating workshops on Consultative Selling, Team Building, Strategy Development, Account Planning, and Value-based Management.